## BALANCE SHEET (Consolidated)

As at Sep. 30, 2008
Unit: VND

| Items | Code | Note | Sep. 30, 2008 | Jan. 01, 2008 |
| :---: | :---: | :---: | :---: | :---: |
| SHORT-TERM ASSETS ( $\mathbf{1 0 0}=\mathbf{1 1 0 + 1 2 0 + 1 3 0 + 1 4 0 + 1 5 0 )}$ | 100 |  | 172,664,719,708 | 197,212,857,011 |
| Cash \& Cash equivalents | 110 | 4 | 35,539,401,156 | 67,446,237,159 |
| Cash | 111 |  | 35,539,401,156 | 67,446,237,159 |
| Cash equivalents | 112 |  |  |  |
| Short-term financial investments | 120 | 5 | 1,848,600,000 | 1,750,000,000 |
| Short-term investments | 121 |  | 1,848,600,000 | 1,750,000,000 |
| Provision for devaluation of short-term security investments (*) | 129 |  |  |  |
| Short-term receivables | 130 |  | 95,435,305,831 | 91,431,831,095 |
| Trade accounts receivables | 131 |  | 88,102,931,072 | 87,747,178,768 |
| Prepayment to suppliers | 132 |  | 6,222,267,778 | 3,299,516,281 |
| Short-term intercompany receivables | 133 |  |  |  |
| Receivables on percentage of construction contract completion (*) | 134 |  |  |  |
| Other receivables | 135 | 6 | 1,110,106,981 | 385,136,046 |
| Provision for short-term bad receivables | 139 |  |  |  |
| Inventories | 140 | 7 | 8,917,080,588 | 14,309,676,985 |
| Inventories | 141 |  | 8,917,080,588 | 14,309,676,985 |
| Provision for devaluation of inventories (*) | 149 |  |  |  |
| Other short-term assets | 150 |  | 30,924,332,133 | 22,275,111,772 |
| Short-term prepaid expenses | 151 |  | 11,748,766,904 | 5,948,486,369 |
| VAT deductible | 152 |  | 11,070,424,692 | 12,744,526,211 |
| Tax and accounts receivable from State budget | 154 |  | 646,341,617 | 471,119,930 |
| Other short-term assets | 158 | 8 | 7,458,798,920 | 3,110,979,262 |
| LONG-TERM ASSETS ( $200=210+220+240+250+260$ ) | 200 |  | 408,955,617,479 | 387,708,326,045 |
| Long-term receivables | 210 |  |  | 12,421,506,000 |
| Long-term receivables from customers | 211 |  |  |  |
| Capital receivable from subsidiaries | 212 |  |  |  |
| Long-term inter-company receivables | 213 |  |  |  |
| Other long-term receivables | 218 |  |  | 12,421,506,000 |
| Provision for long-term bad receivable (*) | 219 |  |  |  |
| Fixed assets | 220 |  | 102,320,055,079 | 103,036,707,871 |
| Tangible fixed assets | 221 | 9 | 88,413,936,185 | 89,134,850,153 |
| - Historical cost | 222 |  | 127,294,943,583 | 119,301,195,631 |
| - Accumulated depreciation (*) | 223 |  | (38,881,007,398) | (30,166,345,478) |
| Finance leases fixed assets | 224 |  | 54,739,526 | 89,929,220 |
| - Historical cost | 225 |  | 328,437,146 | 328,437,146 |
| - Accumulated depreciation (*) | 226 |  | (273,697,620) | (238,507,926) |
| Intangible fixed assets | 227 | 10 | 13,698,885,118 | 13,805,948,398 |
| - Historical cost | 228 |  | 13,831,082,665 | 13,831,082,665 |
| - Accumulated depreciation (*) | 229 |  | $(132,197,547)$ | $(25,134,267)$ |
| Construction in progress | 230 |  | 152,494,250 | 5,980,100 |
| Property Investment | 240 | 11 | 3,034,707,000 | 3,034,707,000 |
| - Historical cost | 241 |  | 3,034,707,000 | 3,034,707,000 |
| - Accumulated depreciation (*) | 242 |  |  |  |
| Long-term financial investments | 250 |  | 14,950,445,500 | 15,521,664,500 |
| Investment in subsidiaries | 251 |  |  |  |
| Investment in associate or joint venture companies | 252 |  |  |  |
| Other long-term investments | 258 | 12 | 14,950,445,500 | 15,521,664,500 |
| Provision for devaluation of long-term investments | 259 |  | - | - |
| Other long-term assets | 260 |  | 288,650,409,900 | 253,693,740,674 |
| Long-term prepaid expenses | 261 | 13 | 192,892,338,544 | 165,975,271,078 |
| Deferred income tax assets | 262 |  | 50,384,810 | 50,384,810 |
| Others | 268 | 14 | 12,451,506,000 | 30,000,000 |


| Goodwill | 269 | 15 | 83,256,180,546 | 87,638,084,786 |
| :---: | :---: | :---: | :---: | :---: |
| TOTAL ASSETS ( $\mathbf{2 7 0}=\mathbf{1 0 0}+\mathbf{2 0 0}$ ) | 270 |  | 581,620,337,187 | 584,921,183,056 |
| LIABILITIES ( $\mathbf{3 0 0}=\mathbf{3 1 0 + 3 3 0}$ ) | 300 |  | 330,920,611,816 | 320,656,061,782 |
| Short-term liabilities | 310 |  | 258,768,478,478 | 241,625,344,327 |
| Short-term borrowing | 311 | 16 | 66,762,799,547 | 98,629,168,031 |
| Trade accounts payable | 312 |  | 174,495,515,170 | 131,416,131,065 |
| Advances from customers | 313 |  | 9,069,744,312 | 423,589,510 |
| Taxes and payable to state budget | 314 | 17 | 2,198,871,246 | 4,184,415,726 |
| Payable to employees | 315 |  | 1,295,769,048 | 1,479,309,770 |
| Payable expenses | 316 |  | 17,889,808 | 595,822,710 |
| Accounts payable-Affiliate | 317 |  | - |  |
| Payable in accordance with contracts in progress | 318 |  |  |  |
| Other short-term payables | 319 | 18 | 4,927,889,347 | 4,896,907,515 |
| Provision for short-term liabilities | 320 |  |  |  |
| Long-term liabilities | 330 |  | 72,152,133,338 | 79,030,717,455 |
| Long-term accounts payable-Trade | 331 |  |  |  |
| Long-term accounts payable-Affiliate | 332 |  |  |  |
| Other long-term payables | 333 | 19 | 72,134,483,897 | 74,617,866,564 |
| Long-term borrowing | 334 |  |  | 4,372,000,000 |
| Deferred income tax | 335 |  | - |  |
| Provision for unemployment benefit | 336 |  | 17,649,441 | 40,850,891 |
| Provision for long-term liabilities | 337 |  |  |  |
| OWNER'S EQUITY (400=410+430) | 400 |  | 221,837,004,544 | 233,094,454,432 |
| Capital sources and funds | 410 | 20 | 220,629,337,061 | 232,710,156,190 |
| Paid-in capital | 411 |  | 126,000,000,000 | 126,000,000,000 |
| Share premiums | 412 |  | 85,433, 380,000 | 85,433,380,000 |
| Other capital of owner | 413 |  |  |  |
| Treasury stock | 414 |  | - |  |
| Assets revaluation difference | 415 |  |  |  |
| Foreign exchange difference | 416 |  | - |  |
| Investment and development fund | 417 |  | 1,570,688,689 | 698,215,564 |
| Financial reserve fund | 418 |  | 480,446,926 | 163,352,891 |
| Other fund belong to owner's equity | 419 |  |  |  |
| Retained after-tax profit | 420 |  | 7,144,821,446 | 20,415,207,735 |
| Capital for construction work | 421 |  |  |  |
| Budget sources | 430 |  | 1,207,667,483 | 384,298,242 |
| Bonus and welfare funds | 431 |  | 1,207,667,483 | 384,298,242 |
| Budgets | 432 |  |  |  |
| Budget for fixed asset | 433 |  | - | - |
| Minority interest | 439 |  | 28,862,720,827 | 31,170,666,842 |
| TOTAL RESOURCES (440=300+400+439) | 440 |  | 581,620,337,187 | 584,921,183,056 |


| Items | Code | Note | Quarter 3 |  | Accumulation from Jan. 01 to Sep. 30 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2008 | 2007 | 2008 | 2007 |
|  | 2 | 3 | 4 | 5 | 6 | 7 |
| 1. Sales | 01 |  | 367,113,529,013 | 354,537,133,729 | 1,054,454,713,864 | 872,760,686,164 |
| 2. Deductions | 02 |  | 221,546,971 | 282,036,235 | 552,958,821 | 776,345,461 |
| 3. Net sales and services ( $10=01-02$ ) | 10 | 21 | 366,891,982,042 | 354,255,097,494 | 1,053,901,755,043 | 871,984,340,703 |
| 4. Cost of goods sold | 11 | 22 | 346,148,522,763 | 339,678,700,528 | 993,244,294,607 | 831,348,844,676 |
| 5. Gross profit ( $20=10-11$ ) | 20 |  | 20,743,459,279 | 14,576,396,966 | 60,657,460,436 | 40,635,496,027 |
| 6. Financial income | 21 | 23 | 746,712,547 | 194,248,452 | 2,787,795,591 | 1,760,297,171 |
| 7. Financial expenses | 22 | 24 | 5,577,454,766 | 1,365,021,531 | 12,657,112,027 | 4,077,897,726 |
| - Include: Interest expenses | 23 |  | 3,292,271,470 | 1,323,567,708 | 7,957,300,143 | 3,910,506,342 |
| 8. Selling expenses | 24 | 25 | 13,242,882,570 | 6,722,628,312 | 39,398,584,969 | 18,621,996,267 |
| 9. General \& administrative expenses | 25 | 26 | 6,244,815,006 | 2,947,097,457 | 15,750,070,128 | 8,536,562,237 |
| 10. Net operating profit | 30 |  | (3,574,980,516) | 3,735,898,118 | (4,360,511,097) | 11,159,336,968 |
| 11. Other income | 31 | 27 | 9,348,262,889 | 7,437,876,329 | 22,700,763,237 | 19,929,557,791 |
| 12. Other expenses | 32 | 28 | 74,678,767 | 2,655,438,469 | 257,380,796 | 6,462,948,340 |
| 13. Other profit ( $40=31-32$ ) | 40 |  | 9,273,584,122 | 4,782,437,860 | 22,443,382,441 | 13,466,609,451 |
| 14. Profit or loss in joint venture | 45 |  |  |  |  |  |
| 15. Profit before tax ( $50=30+40$ ) | 50 |  | 5,698,603,606 | 8,518,335,978 | 18,082,871,344 | 24,625,946,419 |
| 16. Current corporate income tax expenses | 51 |  | 2,145,477,327 | 1,529,958,932 | 6,227,820,658 | 5,417,340,681 |
| 17. Deferred corporate income tax expenses | 52 |  |  |  |  |  |
| 18. Profit after tax | 60 |  | 3,553,126,279 | 6,988,377,046 | 11,855,050,686 | 19,208,605,738 |
| 19. Profit after tax of minorities | 61 |  | 815,616,741 | 630,822,878 | 2,866,029,358 | 3,828,368,401 |
| 20. Profit after tax of parent company | 62 |  | 2,737,509,538 | 6,357,554,168 | 8,989,021,328 | 15,380,237,337 |
| 21. Profit or loss distributed to shareholders owning common shares | 63 |  | 2,737,509,538 | 6,357,554,168 | 8,989,021,328 | 15,380,237,337 |

CASH FLOWS STATEMENT (Consolidated) Quarter 3/2008 (Indirect method)

|  |  | Unit: VND |
| :---: | :---: | :---: |
| Items | Code | Accumulation from the beginning 2008 |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |
| 1. Profit before tax | 1 | 18,082,871,344 |
| 2. Adjustment in accounts |  |  |
| Fixed assets depreciation | 2 | 9,694,108,599 |
| Provisions | 3 |  |
| Unrealized foreign exchange difference loss/gain | 4 |  |
| Loss/gain from investments | 5 | (811,935,703) |
| Interest expenses | 6 | 7,957,300,143 |
| 3. Operating profit before the changes of current capital |  | 34,922,344,383 |
| Changes in accounts receivable | 9 | (6,677,192,875) |
| Changes in inventories | 10 | 5,392,596,397 |
| Changes in trade payables | 11 | 48,488,462,998 |
| Changes in prepaid expenses | 12 | (32,717,348,001) |
| Paid interest | 13 | (8,373,909,057) |
| Paid corporate income tax | 14 | (8,878,823,273) |
| Other receivables | 15 | 7,142,525,468 |
| Other payables | 16 | (4,715,131,720) |
| Net cash provided by (used in) operating activities | 20 | 34,583,524,320 |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 | (9,566,994,453) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 | 454,247,911 |
| 3. Cash paid for lending or purchasing debt tools of other companies | 23 | $(138,600,000)$ |
| 4. Withdrawal of lending or resaling debt tools of other companies | 24 | 40,000,000 |
| 5. Cash paid for contributing capital to other companies | 25 | $(6,821,549,150)$ |
| 6. Withdrawal of capital in other companies | 26 | 7,392,768,150 |
| 7. Cash received from interest, dividend and distributed profit | 27 | 811,935,703 |
| Net cash used in investing activities | 30 | (7,828,191,839) |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  |
| 2. Cash paid to owners equity, repurchase issued stock | 32 |  |
| 3. Cash received from long-term and short-term borrowings | 33 | 364,451,124,787 |
| 4. Cash paid to principal debt | 34 | $(399,689,493,271)$ |
| 5. Cash paid to financial lease debt | 35 |  |
| 6. Dividend, profit paid for owners | 36 | (23,423,800,000) |
| Net cash (used in) provided by financing activities | 40 | (58,662,168,484) |
| Net cash during the period ( $50=\mathbf{2 0} \mathbf{3 0} \mathbf{+ 4 0}$ ) | 50 | (31,906,836,003) |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 | 67,446,237,159 |
| Influence of foreign exchange fluctuation | 61 |  |
| CASH AND CASH EQUIVALENTS AT END OF YEAR (70 = 50+60+61) | 70 | 35,539,401,156 |

